List of examination questions on **“Leadership and supervision”** for mastership degree students educating by specialty **Personality and Organizational Psychology** - **Личность и организационная психология (7M03118)** 2021-22 educational year

1. Describe the old psychology of leadership: Great men and the cult of personality
2. Analyse basic features of the standardization of leadership: Personality models and their failings
3. Present your view on current psychology of leadership: issues of context and contingency, transaction and transformation
4. Reveal foundations for the new psychology of leadership: Social identity and self-categorization
5. Denote the need and social-professional demands for a new psychology of leadership
6. What are inter-relations and links between social identity and collective power?
7. Define basic foundations for the new psychology of leadership: social identity and self-categorization
8. Illustrate s0ocial and psychological properties of the leaders as in-group champions
9. Describe leaders as entrepreneurs of identity
10. Identity leadership at large: prejudice, practice, and politics. Try to reflect leadership experience
11. Describe basic features of policy of leadership
12. Clarify peculiarities of social and psychological competence of a leader
13. Present various social identities as world-making resources
14. Denote diversity of human relations supervision in organizations. What is Coaching: in business?
15. Analyse basic supervision practises and learning theories in their base
16. Present Your view on human relations supervision in organizations. Coaching: In business
17. What is specifics of personal coaching: life/lifestyle?
18. Describe basic coaching principles or beliefs within practice of leadership and supervision
19. Differentiate non-directive versus directive language within coaching techniques. Coaching technology
20. Describe fundamental skills of coaching: skill one – building rapport or relationship; skill two – different levels of listening; skill three – using intuition
21. Define t coaching series: length of sessions; early termination and cancellation; the introductory session
22. Denote fundamental skills of coaching: skill four – asking questions: skill five – giving supportive feedback
23. What is goal setting? Second session: strategic planning; intermediate sessions; final session; structure within a session
24. Present Your view on different barriers to coaching
25. Describe barriers relating to the coach’s behaviour and belief
26. Describe basic properties of conducting professional coaching practice
27. What are the ways of finding corporate clients?: internet marketing; closing the deal. What to charge?: paperwork; niche coaching
28. How to create a coaching culture in organizations?
29. Define the issues of informal coaching in the workplace. Uses and practices for coaching skills in the workplace.
30. The purpose of workplace coach training: measurement in workplace coaching; What is coaching across culture

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